Encompass® Connector for Salesforce®

Bring the borrower and lender experience together with real-time data transfer between Salesforce and Encompass.

The Encompass® Connector for Salesforce® allows critical loan data to be synchronized in real time, empowering lenders to process loans faster with greater visibility into borrower data and loan statuses.

Access the latest Encompass loan information in Salesforce

The Encompass Connector's secure connection between Encompass and Salesforce helps your team work more efficiently with the capabilities to:

- Access a single system of record for complete borrower information
- Check loan statuses and receive updates in Salesforce
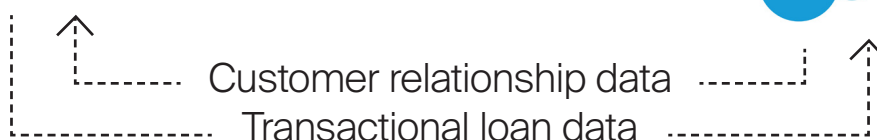- Leverage a 360-degree view to drive insights across all lines of business

Features include

- Easily create mortgage loans directly from Salesforce
- Instantly synchronize data between the two platforms in real time or batches
- Leverage a complete user experience inside Salesforce

Customer relationship data
Transactional loan data

Bringing the borrower and lender experience together with real-time data transfer between Salesforce and Encompass.

The Encompass Connector offers three different levels for you to benefit from.

Standard	Enterprise	Premier
Foundational configuration to manage the data exchange between Salesforce and Encompass.	Advanced configuration to manage loans that go through and support an extended data set.	Enhanced user experience inside Salesforce giving your users a powerful sales prospecting, closing and reporting engine based on your unique sales process.

For more information: 1.888.955.9100 or schedule a demo at icemortgagetechnology.com/contact-sales