



# Encompass® Connector for Salesforce®

Bring the borrower and lender experience together with real-time data transfer between Salesforce and Encompass.

The Encompass® Connector for Salesforce® allows critical loan data to be synchronized in real time, empowering lenders to process loans faster with greater visibility into borrower data and loan statuses.

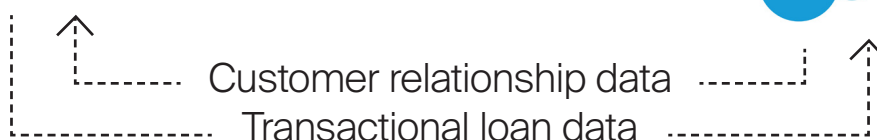
## Features include

- Easily create mortgage loans directly from Salesforce
- Instantly synchronize data between the two platforms in real time or batches
- Leverage a complete user experience inside Salesforce

## Access the latest Encompass loan information in Salesforce

The Encompass Connector's secure connection between Encompass and Salesforce helps your team work more efficiently with the capabilities to:

- Access a single system of record for complete borrower information
- Check loan statuses and receive updates in Salesforce
- Leverage a 360-degree view to drive insights across all lines of business



Bringing the borrower and lender experience together with real-time data transfer between Salesforce and Encompass.

## The Encompass Connector offers three different levels for you to benefit from.

### Standard

Foundational configuration to manage the data exchange between Salesforce and Encompass.

### Enterprise

Advanced configuration to manage loans that go through and support an extended data set.

### Premier

Enhanced user experience inside Salesforce giving your users a powerful sales prospecting, closing and reporting engine based on your unique sales process.



**For more information:** 1.888.955.9100 or schedule a demo at [icemortgagetechnology.com/contact-sales](https://icemortgagetechnology.com/contact-sales)

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