

Encompass Investor Connect for Warehouse Services

FOR WAREHOUSE BANKS

Increase business capacity through technology and innovation.

ICE MT is enabling a better way for warehouse lenders to grow their lender relationships, while minimizing risk and improving operational efficiency.

Encompass Investor Connect is designed to create improved processing for single and batch funding requests, manage risk, and expand business capacity for both lenders and warehouse banks.

ICE MT automates the secure loan information delivery to warehouse lenders so they can reduce the risk of funding requests, starting from credit and collateral review through to release and replenishment. The system-to-system workflow of Encompass Investor Connect increases liquidity to lenders while optimizing operational efficiency for the warehouse bank.

Encompass Investor Connect automates the delivery and receipt of critical funding data elements in a standard format. Through a simple integration with the warehouse lender's system of record, it facilitates the exchange of required documents, wire status, messages, and release information.

No other loan origination system offers this directly integrated, automated service

This secure and direct connection from Encompass® to a warehouse lender's system of record does not require manual input, exports, or uploads to various platforms or portals. Encompass Investor Connect offers a one-to-many integration with visibility across the Encompass user base.

System-to-system workflow

- Save time with the automated delivery and receipt of data elements (and documents as applicable)
- Increase efficiencies with a uniform exchange of data
- Reduce risk ranging from funding requests through credit or collateral review

"I think any warehouse bank that gets on board with Investor Connect for Warehouse Lending Services is going to see a surge in new clients. It's that much easier and that much better than any other systems we've used. It makes that big of a difference."

– K.C. Smalley, Vice President, Low VA Rates

Benefits

- Pre-funding data validation
- Manage upfront risk tolerance
- Reduce file upload errors
- Automate status messaging, delivery, and receipt of data elements (and documents as applicable)
- Easy set-up for onboarding Encompass clients (no new systems to learn)
- Influence labor savings for mutual clients
- Simplified integration with leading Warehouse Platform MBMS ProMerit™

For more information
contact your ICE MT
relationship Manager



Streamline your process with pre-validated data directly from Encompass

Remove the possibility of errors by leveraging unadulterated data directly from Encompass, your single source of truth. This pre-validated data will increase the participating warehouse lenders' capacity, while also enhancing their reputation through their commitment to operational efficiency.

Fund with confidence

Still experiencing input errors or missing data from lender uploads? Still staring and comparing for discretionary credit or expanded product reviews (Non-QM or Jumbo collateral)? Let Encompass Investor Connect help automate the warehouse lending process, so you can save time and minimize risk. Establish secure, system-to-system workflows between you and your lender customers to ensure you receive accurate and compliant loan data and documents on every funding request.

Eliminate risk, ensure accuracy

Encompass Investor Connect further automates funding workflows to strengthen your lender oversight with pre-funding validated data (and documents where applicable). This eliminates your need to manually key in data, circumvents back and forth with clients, and ends abandoned wire requests.

Warehouse lenders using the Encompass Digital Lending Platform can leverage system-to-system workflows to securely and seamlessly send individual or batch loan data and documents with one-click. Our secure, document classification and data-extraction technologies are the key. Together, they work to accurately extract the important data elements to transfer with loan documents, eliminating any manual intervention and saving you time and money. Now you can mitigate risk and wire with confidence.

