

# Encompass TPO Connect

An easy way for wholesale lenders and correspondent investors to receive and manage loans from TPOs.

Maximize your volume and profitability by making it easy for your third-party originators (TPOs) to manage and deliver their loans to you. With Encompass TPO Connect™, you'll deliver a first-class experience to your TPOs, without having to build it yourself, that provides a single location for them to:

- View pipeline and reports
- Deliver loan packages
- Submit documents
- Order credit
- Order AUS
- Submit lock requests
- View and manage loans in Correspondent trades
- eSign documents
- Monitor loan status

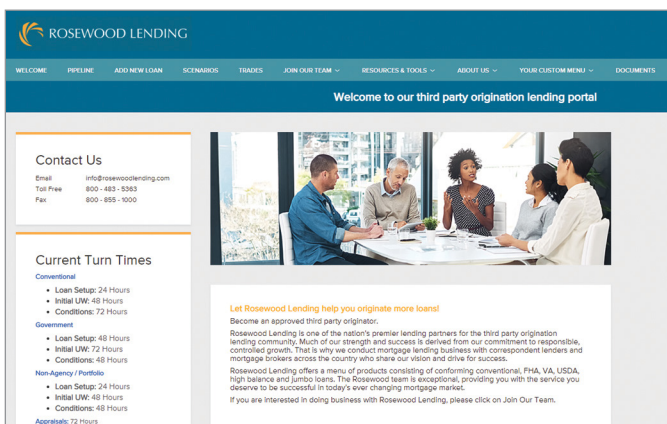
## Benefits

- Effortlessly collaborate with your TPOs so you can work faster and stay compliant
- Stand out from the competition and bring your wholesale and correspondent channels to the next level

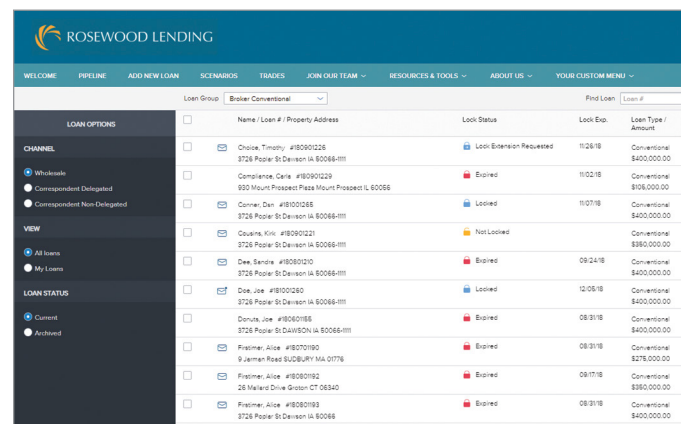
Reach us at 1-888-955-9100 or schedule a demo at [icemortgagetechnology.com/contact-sales](http://icemortgagetechnology.com/contact-sales)

You will see benefits such as:

- The delivery of loans and documents from your TPOs directly into your Encompass pipeline
- Quicker receipt of better quality loans
- Better collaboration between you and your TPOs
- The ability to attract new customers and more loans with a feature rich and easy to use customer experience



Example TPO website home page



Example TPO website pipeline view



### Features include:

- A web-based portal with your company branding and content
- Configurable pages (navigation, layout, color schemes)
- Image/asset selector
- Domain manager
- TPO communication templates and notifications
- Custom pipeline and report views
- Real-time updates
- Disclosure tracking (for Wholesale)
- Trade management (for Correspondent)
- Encompass Integration
- eSign capabilities

### Easy to deploy and manage

- Get started fast, with easy set up
- Customize the portal to meet the needs of your business
- No need to manage compliance updates (like URLA), we take care of it!

### Flexible and configurable

Encompass TPO Connect is fully configured by end users with a fully branded experience to create a custom workflow without having to write a line of code. With a fully branded experience, your customers can rest easy knowing that they are working with a company they can rely on – you.

### Encompass integration

Our seamless integration enables loans to go from TPO to you – improving productivity and quality. That means the loan can be managed across multiple systems without having to do the integration or maintenance yourself – enabling a single system of record.

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“Having a system like Encompass TPO Connect that links you with your TPO partners and lets them know that they’re valued as customers is critical to winning more business.”

Lorenzo Adams  
Vice President of Operations  
First Community Mortgage

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