

MORTGAGE EDUCATION CLASSES

Our Mortgage Education classes are a one-stop training solution for your education needs, with comprehensive training for your entire team. All classes include practice activities, real-world examples, and how-to demonstrations of industry forms and processes. The class content is created in conjunction with working industry experts to ensure the material is current and accurate.

Self-Paced Classes

Classes range from 10-120 minutes. The library is split into two package options: Essentials and Premium. Essentials contains classes related to CFPB compliance, and the Premium package is the entire library, which also includes the Professional Soft Skills and Professional Sales Skills classes.

	Last Update	Class Length	Loan Originator	Processor	Underwriter	QC	Servicing	Management	Compliance
CFPB/CMS COMPLIANCE CLASSES									
Analyzing the Fair Credit Reporting Act	2021	30 min	X	X	X	X		X	X
Avoiding UDAAP Violations	2021	40 min	X	X				X	X
Completing the New URLA	2021	40 min	X	X	X				
Evaluating ECOA	2022	35 min	X	X	X	X			X
Fair Lending Compliance Overview	2022	47 min	X	X	X	X		X	X
Fulfilling RESPA Requirements	2021	50 min	X		X	X	X	X	X
Getting to Know the Truth in Lending Act	2022	40 min	X	X		X	X	X	X
Homeowners Protection Act (HPA)	2022	30 min	X	X	X	X	X	X	X
Implementing the Anti-Money Laundering Rules of the BSA	2022	40 min	X	X	X	X	X	X	X
Introducing the CFPB (Dodd-Frank)	2023	34 min	X	X	X	X	X	X	X
Introduction to Compliance Management Systems	2023	44 min				X	X	X	X
Introduction to Vendor Management	2023	40 min						X	X
Key to Information Security	2022	20 min	X	X	X	X	X	X	X
Privacy in Mortgage Lending	2022	40 min	X	X	X	X	X	X	X
Recognizing the Impact of the Safe Act of 2008	2021	20 min	X					X	X
Regulatory Compliance for Mortgage Lenders	2022	30 min	X	X	X	X			
Regulatory Compliance for Processors	2021	60 min		X		X		X	X
The New URLA: What's Different	2021	15 min	X	X	X				

MORTGAGE EDUCATION CLASSES

	Last Update	Class Length	Loan Originator	Processor	Underwriter	QC	Servicing	Management	Compliance
CFPB/CMS COMPLIANCE CLASSES									
Reviewing Debt Collection Practices	2021	38 min				X	X	X	
The Practical Application of HMDA	2022	30 min	X	X	X	X		X	X
MORTGAGE KNOWLEDGE COURSES									
Applying the Ability to Repay and Qualified Mortgage Rule	2021	15 min	X	X	X			X	
Appraisal Procedures	2021	40 min	X	X	X				
Basics of Mortgage Processing	2021	45 min		X					
Clarifying Conventional Mortgage Lending	2021	23 min	X	X	X				
Completing the 1003 Form	2020	35 min	X	X				X	
Determining Your Role in Fraud Prevention	2021	35 min	X	X	X	X	X	X	X
Discovering FHA Programs	2021	60 min			X	X		X	
Essentials of Bank Compliance	2021	120 min	X	X	X	X	X	X	X
Essentials of Bank Compliance for Mortgage Servicing	2021	30 min					X		X
Ethical Practices in Mortgage Lending	2022	25 min	X	X	X	X	X	X	X
Examining the USA PATRIOT Act	2021	45 min	X	X		X		X	X
Explaining Loan Modifications	2021	40 min	X	X	X				
FACT Act: Getting to Know the Red Flags Rule	2021	60 min	X			X		X	X
FHA Introduction to Servicing	2023	40 min				X	X	X	X
FHA Servicing Basics	2023	40 min				X	X	X	X
FHA Introduction to Delinquency and Default	2024	40 min				X	X	X	X
FHA Tier Ranking and Quality Control	2024	40 min				X	X	X	X
FHA Loss Mitigation Part I	2024	40 min				X	X	X	X
FHA Loss Mitigation Part II	2024	40 min				X	X	X	X
FHA Foreclosure	2024	40 min				X	X	X	X

MORTGAGE EDUCATION CLASSES

	Last Update	Class Length	Loan Originator	Processor	Underwriter	QC	Servicing	Management	Compliance
MORTGAGE KNOWLEDGE COURSES									
FHA Property Inspection	2024	40 min				X	X	X	X
FHA Servicing Guide to Claims, Escrow Accounts, and ARMs	2024	40 min				X	X	X	X
Fundamentals of Mortgage Lending	2023	71 min	X	X	X		X	X	
Mitigating Potential Fraud in Your Organization	2022	30 min				X		X	X
Preparing the Closing Disclosure	2023	45 min	X	X	X	X			
Preparing the Loan Estimate	2023	45 min	X	X	X	X			
Processing and Underwriting Credit	2020	40 min		X	X				
Processing Income and Assets	2021	55 min		X	X				
Recognizing Financial Exploitation of Elders	2022	35 mins	X	X	X				
Reviewing the Residential Sales Contract	2021	30 min	X	X	X	X			
Reviewing the Uniform Residential Appraisal Report	2021	25 min	X	X	X	X			
Servicemembers Civil Relief Act	2021	30 min	X	X	X		X		X
Social Media and Advertising in Mortgage Lending	2021	35 min	X					X	X
Working with Adjustable-Rate Mortgages	2023	38 min	X	X	X				
PROFESSIONAL SOFT SKILLS COURSES									
Business Ethics		20 min	X	X	X	X	X	X	X
Coaching Others		20 min	X	X	X	X	X	X	X
Communicating Effectively		20 min	X	X	X	X	X	X	X
Conflict Resolution		25 min	X	X	X	X	X	X	X
Creative Problem Solving		25 min	X	X	X	X	X	X	X
Customer Service		20 min	X	X	X	X	X	X	X
Handling a Difficult Customer		20 min	X	X	X	X	X	X	X

MORTGAGE EDUCATION CLASSES

Interpersonal Skills	20 min	X	X	X	X	X	X	X
Meeting Management	20 min	X	X	X	X	X	X	X

MORTGAGE EDUCATION CLASSES

	Class Length	Loan Originator	Processor	Underwriter	QC	Servicing	Management	Compliance
PROFESSIONAL SOFT SKILLS COURSES								
Negotiation Skills	20 min	X	X	X	X	X	X	X
Presentation Skills	20 min	X	X	X	X	X	X	X
Stress Management	20 min	X	X	X	X	X	X	X
Time Management	20 min	X	X	X	X	X	X	X
Work-life Balance	20 min	X	X	X	X	X	X	X
Workplace Harassment	25 min	X	X	X	X	X	X	X

PROFESSIONAL SALES SKILLS COURSES								
Leverage the Science of Sales Success		X					X	
Kickstart Your Pipeline		X					X	
Pitch Like a Pro		X					X	
Build Benefits Your Buyers Buy		X					X	
Schedule the Next Event		X					X	
Uncover Needs and Goals Together		X					X	
Sell the Solution		X					X	
Solidify the Commitment		X					X	
Close Difficult Deals		X					X	
Identify True Buyer Objections		X					X	
Manage Objections Gracefully		X					X	

MORTGAGE EDUCATION CLASSES

	Last Update	Class Length	Loan Originator	Processor	Underwriter	QC	Servicing	Management	Compliance
ALLREGS INSTRUCTOR-LED ONLINE CLASSES (ILOC)									
Advanced FHA Underwriting	2/22	Four 90-min sessions			X	X			
Fundamentals of FHA Underwriting	3/23	Four 90-min sessions		X	X	X			
Intermediate FHA Underwriting	3/22	Four 90-min sessions		X	X	X			
Servicing FHA Loans	10/23	Four 90-min sessions					X		
Keeping Ahead of the Smoke: Preparing for a Fire-Related Natural Disaster		One 90-minute session	X	X	X	X			X
Principles of Conventional Underwriting	1/22	Four 90-min sessions		X	X	X			
Underwriting VA Loans	2/23	Four 90-min sessions		X	X	X			